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and award-winning  
trickle vents now  
for aluminium



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PEOPLE**

**AND  
PRODUCTS  
TOGETHER**

**FIT**<sup>2027</sup>  
**SHOW**

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# A Year of Growth For Glazpartners

Welcome to the fourth edition of the annual Glazpartners Supplement – the publication that reviews the progress of the Glazpartners initiative.

In this edition, we also look ahead to the next 12 months with key events, new product launches and continued promotion of Glazpartners.



## New Products

Since Glazpartners started in May 2023, the Glazpart team has continued to increase collaboration with customers and technical experts on new product solutions. Last year we launched new products such as the Bi-Fold Vent, Modular Vent and Multi-System Bridge Packer (MSBP), which were all promoted at FIT Show as they became widely available for companies operating in the aluminium bi-fold door sector, the vertical sliders heritage market and those using multiple U-PVC systems when manufacturing windows and doors.

This year, we have once again shown our commitment to the aluminium sector with the launch of the innovative new AluVent, a trickle vent designed and manufactured specifically for aluminium fenestration.

## New Glazpartners

2025/26 has seen the Glazpartners programme grow from 40 to 61 organizations across the supply chain, including not only fabricators and installers but also trade bodies, technical consultancies, suppliers and media. In the last few months, BFRC (British Fenestration Ratings Council), Keystone Market Research and Glass and Glazing Products magazine have all become Glazpartners.



## Events

As in previous years, we have continuously promoted Glazpartners at every opportunity at events, awards, exhibitions, online, on social media and in the trade press through advertising and PR. In 2026, we went one step further with the launch of "Talking Shop with Glazpartners" at five PiGs (People in Glazing) social events across the UK.

Talking Shop with Glazpartners, offers companies the chance to discuss industry issues and air concerns in an informal setting, with technical experts from professional trade bodies, technical consultancies and companies. The Talking Shops are the perfect platform to share expert knowledge and help other Glazpartners with

ideas, guidance and solutions. So far it has proved a popular inclusion and of benefit to some Glazpartners.

Glazpart has also renewed premium sponsorship of Glazing Summit – the leading annual conference for the UK's fenestration supply chain and this year's event takes place on Thursday 8th October at the Coventry Building Society Arena when over 300 leaders, from across the glass and glazing sector, will come together for a day of network- ing and debate.

As Premium Sponsors, Glazpart will enjoy promotion in the build-up and throughout the event as well as hosting a display stand (Number.15) in the exhibition and refresh- ments area, where visitors can see samples of the new AluVent. If you are going to Glazing Summit, feel free to come along and visit the Glazpart stand.

Glazpart will also be repre- sented in the Glazing Summit debates along with technical experts in our Glazpartners programme from REHAU, Glass and Glazing Federation (GGF), Council for Aluminium in Building (CAB) and Window Ware.

## Awards

Over the last few years, Glazpartners has been nomi- nated for several awards and in March 2024, the initiative was recognised by the indus- try, winning The Best Customer Support Programme at The GGP Installer Awards. More recently at the G-Awards 2025, Glazpartners was shortlisted in two categories "Best Customer



Care Programme" and "Best Promotional Campaign". To celebrate the G-Awards and Glazpartners, we will be running our "Pre-Awards Drinks Party" in Mayfair for the 3rd successive year. Once again, all Glazpartners will be invited to join us for free drinks and festive fun. More details will be sent closer to the event in November.

It's been another great year for Glazpartners and as well as looking forward to the G-Awards in December, we are also excited about FIT Show 2027 when we will be promoting Glazpartners at the industry's largest exhibition. The Glazpartners pro- gramme makes working relationships even stronger. We hope you can join us and take full advantage of your benefits in the year ahead. Look out for more developments on our website and on social media as the Glazpartners programme continues to promote your company and brands to thousands of pro- fessionals in the glass, glazing and fenestration sectors. We look forward to ever greater progress in 2027.

*If you are interested in becoming a Glazpartner, please contact Dean Bradley, Sales Director Fenestration, [dbradley@glazpart.co.uk](mailto:dbradley@glazpart.co.uk) or visit the Glazpart website contact page, [www.glazpart.com/contact-us/](http://www.glazpart.com/contact-us/)*

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# Eventful Times For Glazpartners

**2**026 has been a big year for Glazpartners events with the introduction of the Talking Shops at PiGs and Glazpartners being a supporting band at GlazingSummit. The events will continue with the exclusive Glazpartners Pre-Drinks social event at this year's G-Awards and FIT Show 2027...

## Talking Shops

Glazpart announced a series of new events for 2026 in partnership with PiGs (People in Glazing Society) with the introduction of "Talking Shop with Glazpartners".

Organised in conjunction with the five PiGs events across the UK in 2026. The sessions sponsored by Glazpartners, take place an hour before the PiGs events in the same venues in an informal setting. At every Talking Shop there are have technical Glazpartners (industry experts) on hand to discuss issues affecting companies and to offer advice and guidance to Glazpartners to help cope with technical and legislative changes.



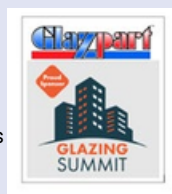
When Glazpartners was started in 2023, the mission was and still is to encourage greater collaboration between Glazpart, customers and partners. The Talking Shops have already proved an ideal platform and many Technical Glazpartners have taken part including, technical staff from professional bodies such as GGF (Glass and Glazing Federation) and CAB (Council for Aluminium in Building) as well as technical experts in the supply chain from Fenestrolgy, Soudal and Rapieststar.

The last Talking Shop of 2026, takes place Manchester at Revolucion de Cuba on the 12th November at starts at 4pm, one hour before PiGs. You can book a free ticket to access both events here: <https://www.eventbrite.co.uk/e/manchester-pigs-aka-people-in-glazing-society-networking-event-tickets-1311909680169?aff=oddtcreator>



## Glazing Summit 2026

With many Glazpartners attending and participating at Glazing Summit, it is only fitting that Glazpartners is a supporting brand and Glazpart is a premium sponsor of this annual industry event.



Glazing Summit is the leading annual conference for the UK's fenestration supply chain and this year's event takes place on Thursday 8th October at the Coventry Building Society Arena when over 300 leaders, from across the glass and glazing sector, will come together for a day of networking and debate.

As Premium Sponsors, Glazpart is promoted in the build-up and throughout the event as well as hosting a display stand in the exhibition and refreshments area.

Glazpart will also be represented in the conference's debates with Dean Bradley, Glazpart Director of Sales – Fenestration, part of a Technical Clinic panel debate titled "Are you future-proofed?". Along with other industry experts, Dean will address the challenges of evolving building regulations bringing tighter compliance, new standards, and more complex performance requirements. With the imminent Future Homes Standard to the shift towards whole-building performance doing the job right has never been more important and demanding.

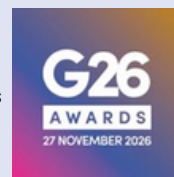
In the exhibition area, Glazpart will have a display stand showcasing its product ranges including the award winning Link Vent, the Bi-Fold Vent and the recently launched AluVent – a trickle vent which has been designed and manufactured specifically for aluminium windows and doors.

If you are looking to gain more industry knowledge, to build and develop key contacts, to improve your business and grow your profitability, then Glazing Summit 2026 is a must-attend event.

You can find out more and book your tickets via [www.glazingsummit.co.uk](http://www.glazingsummit.co.uk)

## G26 Awards

For the third successive year all Glazpartners are invited to the Pre-Drinks event held at 4pm in Mayfair before the official start of the G26-Awards



The G26 Awards Evening is being held on Friday 27th November at Park Lane Hilton and some tickets are still available via [www.g-awards.co.uk](http://www.g-awards.co.uk)

Glazpartners Pre-Awards Drinks runs from 4pm until 6pm and will be held in Mayfair close to the G26 Awards Venue.

If you are going to the G26 awards, why not join us for a drink beforehand. To confirm your are coming and to get details of the venue, please email Dean Bradley, Glazpart Sales Manager, [dbradley@glazpart.co.uk](mailto:dbradley@glazpart.co.uk)

## FIT Show 2027

In Maynext year, FIT Show 2027 takes place at NEC, Birmingham. Over the past decade FIT Show has served as a cornerstone exhibition for the fenestration industry with thousands of products on display from 100s of exhibitors. Once again Glazpart will be exhibiting and promoting Glazpartners throughout, in what promises to be another eventful 12 months ahead.



[www.glazpart.com](http://www.glazpart.com)

# Bringing New Products to Market

For over a decade, Glazpart's overarching strategy is to make work easier for window and door manufacturers with new innovative products and components that are compliant, practical and aesthetically pleasing.

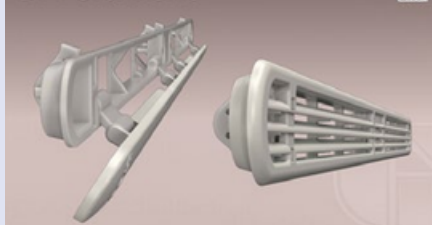
Aligned with their standard product ranges of trickle vents and glazing accessories Glazpart also makes bespoke products that providing unique solutions. Their bespoke manufacturing goes through Glazpart's professional technical process from concept to development to 3D prototyping, tooling (and tool transfer) to design for manufacture, production and precision printing/colour finishing through to assembly and distribution.

Dean Bradley, Glazpart Sales Director - Fenestration, explains, "One of the reasons we started Glazpartners was to encourage collaboration with customers to identify and deliver product solutions. This approach has worked well and when customers visit our factory we regularly hear comments like "we didn't know you had all this" and "we never knew you could do that". Glazpart's facilities, capacity and expertise to bring practically any plastic injected moulded product to the market, can often surprise."

Two new products that have attracted interest are the Bi-Fold Vent and the AluVent - both specifically manufactured for the aluminium market.



## Bi-Fold Vent



### The Bi-Fold Vent

The Bi-Fold Vent has proved a welcome introduction to the growing aluminium bi-fold door market.

Moulded from high quality virgin ASA ensuring heat and colour stability, the Bi-fold Vent's unique low-profile design allows both the internal vent and louvered grille to sit between the open concertinaed door leaves.

The vent is designed for compliance to the building regulations and sits in a 16mm rout and in many cases, can be installed directly into the door leaf, removing the need for a "knock on" or extended profile which can interfere with the plaster line and impact sightlines as profiles become slimmer.

The internal closure plates of the Bi-Fold Door Vent clip onto a uniquely designed low profile chassis which in turn clips within the aluminium profile, so only the height of the lids protrude from the profile. The chassis is supplied in either white or black dependant on the colour of the patented closure plates with their innovative vertical closure plates.

The external section has a new louvered design, to give the minimum amount of protrusion from the face of the profile. The louvered fly screen sits beneath the reveal giving additional protection from the elements.

Initially available in White, Black and Anthracite Grey in standard sets (internal vent has colour on colour or colour on white options), bespoke and matching colours will be manufactured for increased choice.

### The AluVent

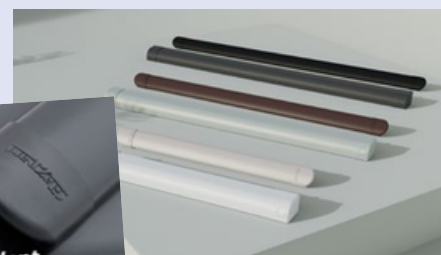
Glazpart continued to focus on the aluminium sector with the recent launch of the AluVent - a new range of trickle

ventilators designed to meet the needs of today's market growth in aluminium fenestration.

The AluVent's versatile sleek design allows it to be frame or sash mounted, where its low profile sits seamlessly and unobtrusively on the window or door, making it aesthetically pleasing.

Made from low carbon aluminium, the AluVent extrusions are produced using partially recycled billet which is certified and fully traceable with up to 25% recycled aluminium content.

On the inside of its closure plate the AluVent has a fitted foam strip which reduces cold spots, helps seal the rout and helps reduce noise when in the closed position. The vent is designed to be fitted on either a 13mm or 10mm rout height.



Available in three sizes, the AluVent's performance will meet the background ventilation room rates (EQA) as defined in building regulations (Approved Document F - means of ventilation).

The AluVent's profile end caps clip into the grille, locking it in position. Designed to be screw fixed into both UPVC and Aluminium (profiles or sashes), the AluVent has full installation instructions available on the Glazpart website.

With aesthetics in mind, the AluVent is powder coated aluminium with RAL colour matched end caps as well as traditional black and white, which are fitted easily in place without the need for any tools. There is also an unassembled mill finish option so you can powder coat your own specific colour.

*If you want to order or find out more about Glazpart's products and/or bespoke product solutions please email Dean Bradley [dbradley@glazpart.co.uk](mailto:dbradley@glazpart.co.uk) or visit [www.glazpart.com](http://www.glazpart.com)*

# More than networking: HOW PiGs BRINGS THE SECTOR TOGETHER

**PiGs AKA People inGlazing Society began as a networking event for the fenestration industry's press, including editors and marketeers, before opening its doors to people across the wider glazing supply chain.**

## Today, PiGs is much more.

Alongside the events across the UK, where millions of pounds of sales have originated from conversations at PiGs, it has become the industry's "connecting tissue", bringing people together both face-to-face and digitally through its newsletter, podcast and social media channels.

PiGs became a Glazpartner ahead of FIT Show 2025, a relationship that has continued to grow. Throughout 2026, Glazpartners has sponsored

the "PiGs Talking Shop with Glazpartners", a pre-event session providing an informal space to discuss more technical industry issues.

Looking ahead, PiGs will continue to grow alongside its industry partners, bringing its networking events to even more people while expanding its digital offering.

The aim is simple: to champion the people and companies that make up the sector and cement PiGs as an integral part of the glazing industry.



[www.peopleinglazing.co.uk](http://www.peopleinglazing.co.uk)

## THE COMPLETE GLAZING SERVICE SINCE 1981



» FROM ITS 90,000FT<sup>2</sup> PRODUCTION facility and offices located in Suffolk and additional offices/depots in Norfolk, Essex, Kent and Gloucestershire the A&B Glass Group is a manufacturer and

installer providing the complete glazing service across the south of England.

Clients include national and regional housing developers, local authorities, main

contractors as well as trade and retail markets.

A&B was one of the early adopters of the Link Vent having a strong relationship with Glazpart; appreciating that Link Vents not only meet responsibilities to comply with regulations, but also have a smart design, are easy to install and have a wide range of colours and finishes to ensure clients have a broad choice.

[www.abglass.co.uk](http://www.abglass.co.uk)

# COMBINING HERITAGE DETAIL WITH MODERN COMPLIANCE

Spectral Windows continue to lead the way in supplying the trade with high-quality PVCu, Aluminium and Timber windows and doors, manufacturing for projects both residential and commercial across the UK.

» OUR LATEST ADDITION TO OUR PRODUCTION line brings the Timber Look Welder, providing a consistent timber look finish. The introduction of this machine allows us to offer the authentic heritage joints within our range, maintaining a perfected flush look.

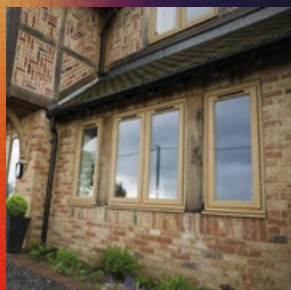
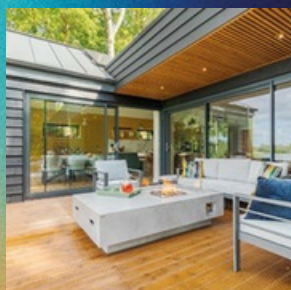
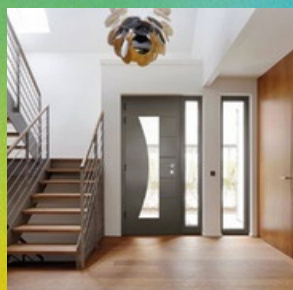
We pride ourselves on service, ensuring we offer high-quality products competitively and consistently, the Timber Look Welder machine will support just that.

At Spectral Windows, we know compliance is just as important as style. That's why, in any window that requires or

request strickle vents, we always use the award winning Glazpart Link Ventin 2500, 4000 or 5000 EA. This ensures our products not only look exceptional but also meet current Building Regulations (Ventilation: Approved Document F).

"Delivering an extensive range of products and a commitment to consistency, Spectral Windows continues to deliver high-quality solutions our customers can rely on," said Scott McQueen, Director.

[www.spectralwindows.co.uk](http://www.spectralwindows.co.uk)



**SPECTRAL**  
WINDOWS  
PVCU AND ALUMINIUM SPECIALISTS

Manufacturing **quality** products across the full spectrum of colour

With a reputation built on reliability, craftsmanship, and service, we support trade professionals with tailored solutions and nationwide delivery.

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# Doing the job right

## Fabricators



[glazpart.com/glazpartners](http://glazpart.com/glazpartners)



New product of the year -  
Link Vent 4000  
Window component  
of the year



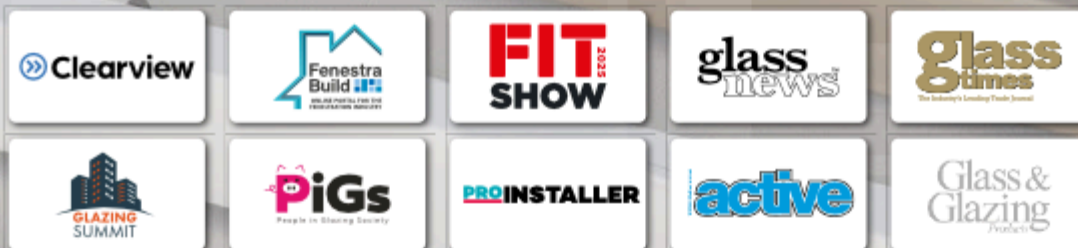
Window component  
of the year 2022



## Distributors and Trade Counters



## Media and Events Partners



## Professional Bodies



## Systems Houses

## Technical Partners



## WE FIT TOGETHER: 14 YEARS OF CONNECTING THE INDUSTRY - AND SHAPING WHAT'S NEXT

AS THE UK'S ONLY DEDICATED TRADE show for both installers and fabricators, FIT Show brings the entire fenestration supply chain together under one roof – from windows, doors, glass and hardware to roofing, software, machinery and business services. It is a show designed around the way the industry actually works: connected, collaborative and commercially focused.

That breadth is already reflected in the brands committed to the 2027 event. Returning names such as Haffner, Residence Collection, Ab Initio, Selecta Systems, Victorian Sliders® and Universal Trade Frames will be joined by an expanding line-up of first time exhibitors such as ISEO, FOREL, EVA CRM, Regency Glass and The Rooflight Association. The exhibitor mix spans established UK businesses, specialist suppliers and ambitious new entrants, giving visitors the opportunity to discover products, compare solutions and make

valuable connections across the supply chain.

FIT Show's international reach is also continuing to grow. Brands from countries including Turkey, France, Spain, China, India, Italy, Germany and Armenia are using the event as a route into the UK market, bringing new products, technologies and commercial opportunities to the NEC. Confirmed international exhibitors include Bel'M, Cortizo, Exlabesa, Indupanel, PROFAL and Strugal, alongside many more.

For event director Nickie West, the focus is firmly on creating an event that reflects the needs and ambitions of the sector. She said: "FIT Show belongs to the industry because it is the industry that has helped shape it over the past 14 years. It is where installers, fabricators, manufacturers, suppliers and specifiers come together to share ideas, discover what's next and do business. That sense of community, trust



FIT Show 2027 takes place at the NEC Birmingham from 18–20 May 2027.

and shared ownership is what makes FIT Show so distinctive."

"The response to FIT Show 2027 has been incredibly positive, and we're looking forward to bringing the whole industry back together in Birmingham next May."

[www.fitshow.co.uk](http://www.fitshow.co.uk)

## LinkVent as standard on 200+ windows every week

THE WINDOW COMPANY (CONTRACTS)

and fits LinkVent trickle vents as standard on all the 200+ windows it fits in social housing properties every week.

The company works hard to communicate the benefits of the passive ventilation

that trickle vents provide to residents in advance of every installation, focusing on how successfully they can reduce the risk of damp and mould. The response, it says, is almost always positive, especially when residents see for themselves just how slim and discreet the LinkVents are when fitted.

With a raft of accreditations for the quality of its surveying and installation, The Window Company (Contracts) advises the social housing providers it works with on how to achieve full Building Regs compliance on every installation – and, when it comes to Part F, the Glazpart LinkVent range has very quickly become an essential part of that.



The Window Company (Contracts) Ltd is a leading supplier and installer of PVC-U and aluminium windows, doors and curtain walling across London and the South East. Working on behalf of councils, social housing providers, public organisations and main contractors, it has the ability to offer a complete management package and has built its reputation on exceptional efficiency and flexible customer service. The Window Company (Contracts) has won the Installer of the Year title at the G-Awards an unprecedented four times – in 2021, 2018, 2015 and 2014.

[www.thewinco.co.uk](http://www.thewinco.co.uk)

# Technical Support from Fenestrology

Offering an array of specialisms  
Headed up by industry expert Andy Clegg (Fenestration Consultant), Fenestrology

helps window companies and home owners in all matters fenestration.  
Including inspections (product

dispute resolution and technical consultancy, Fenestrology has the experience and knowledge to ensure and assist companies to do the job right.

Surveys, Installation & Training and are particularly vital areas for the industry and technical consultants are invaluable to use to resolve many issues that may delay the job.

Andy Clegg explains further, "I am pleased to be part of Glazpartners in a technical capacity and look forward to offering my full range of technical support services and to share my expertise in areas such as Fenestration Pathology, Thermography and Façade Acoustics."

As a veteran of the glazing industry, Andy has spent a considerable amount of time in the last ten years developing and delivering training for the glass, glazing and fenestration industry covering surveys, installations, building regulations (interpretation and advice), technical competency programmes, health and safety passports as well as qualifications and apprenticeships.

In addition to the above, Fenestrology also works closely with the Glass and Glazing Federation (GGF) developing and delivering their recently launched Survey & Installation Qualifications. The company has also delivered installer training for FENSA companies for many years.

Another service that Fenestrology offers is testing; both acoustic testing (sound insulation and airborne) and damp testing – providing reports based upon the damp, condensation and mould pertaining to



fenestration. This type of report covers areas such as relative humidity and ventilation into the building.

On Fenestrology becoming a Technical Glazpartner, Dean Bradley, Glazpart Sales Director commented, "It's great to have Andy and Fenestrology on board as Technical Glazpartners as they will offer real expertise and support to our Glazpartners across the industry. We are aiming to add more technical experts to our Glazpartners programme in the coming months ahead of the Future Homes roll out by 2027. With more technical consultants and trade bodies involved

in our operations, we will ensure we stay well ahead of the game to advise our Glazpartners on any forthcoming changes in Building Regulations."

Andy added, "These are interesting times for our industry, with more regulations and regulatory change. It's also noticeable that local authority inspections are increasing and companies are increasingly relying on technical support to either avoid or resolve product or installation failure."

*To find out more about Fenestrology and their specialist technical services, please visit their website: <https://www.fenestrology.co.uk/> or contact Andy Clegg by email at: [andy@fenestrology.com](mailto:andy@fenestrology.com)*

*To find out more about Technical Glazpartners please visit the Glazpart website: [www.glazpart.com/technical-glazpartners/](http://www.glazpart.com/technical-glazpartners/)*



## Avoiding the costs of poor fastener selection and installation

Andy Holland, Technical & Marketing Manager at Rapierstar, highlights the importance of correct fastener selection and application during window and door manufacturing, installation and repairs.

The types of self-drilling screws used

in PVCu window and door manufacturing concerns among fabricators and installers. However, making the wrong choices with these tiny components can often cause the most costly headaches, directly hitting profitability.

Unless self-drilling fasteners are selected correctly for the many different applications and profile systems, and installed as designed, the performance, operation, and long-term durability of the finished unit can be compromised. That's why a large part of our team's work is with fabricators across the UK and Ireland to help them optimise fastener selection and use.

Fastener focus, however, is not just a fabricator concern. If you are an installer, you will already be aware of the different types of frame fixings available and how to use them, but what about the screws used to assemble the units? If you remove any screws during window or door installation, such as to temporarily detach a sash, or when completing a window repair, you also need to know how to make the right fastener choices.

This is why everyone should understand the most common reasons fasteners fail to meet expectations in a window or door assembly. Being better informed about where things may go wrong due to fastener choice and use can be helpful throughout the supply chain, from the factory floor to a homeowner's repair.

Four common fastener issues in PVCu fabrication are as follows – depending on the application, these issues can affect structural performance, resistance to wind loading, security and the long-term retention of hardware:

### 1. SCREWS NOT ENGAGING PROPERLY WITH THE STEEL REINFORCEMENT

Drilling into thin steel reinforcement requires controlled axial pressure, not aggression. Keeping the driver aligned with the screw is critical, as even a small deviation reduces drilling efficiency and can prevent proper engagement with the steel.

### 2. EXCESSIVE DRIVER SPEED IS USED DURING FABRICATION

Another often-overlooked issue is using a driver with excessive RPM. Using a high-speed driver setting may feel efficient, but excessive rotational speed can generate excessive heat at the drill point. This can reduce cutting efficiency and potentially damage the point before it penetrates and connects with the steel reinforcement.

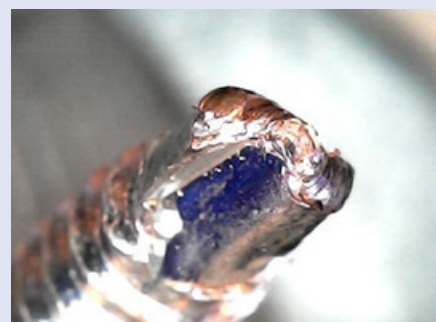


### 3. DRILLING CAPACITY AND SCREW LENGTH HAVEN'T BEEN MATCHED TO THE APPLICATION

Drilling capacity relates to the overall thickness of material that the drill point is designed to penetrate. Screw length must also account for the overall material stack, including PVCu, steel reinforcement, hardware, brackets and packers, while still providing adequate thread engagement. Drilling capacity and screw length should always be matched to the material stack and the required thread engagement to ensure consistent performance.

### 4. USE OF IMPACT DRIVERS

Despite their popularity, impact drivers are often unsuitable for fixing into reinforcement. Their shock loading and torque spikes can damage drill points, strip the formed thread and increase the risk of head failure. Excessive final tightening torque can also overstress the fixing after drilling is complete. For controlled, repeatable installation, torque-controlled drill/drivers or production screwdrivers are generally preferable, as they let you manage both driver speed and final tightening torque more consistently.



### THE KEY TO SUCCESS: CONTROL AND CONSISTENCY

Consistency in fastener selection, tool settings and installation methods delivers more reliable results than changing components without first identifying the root cause of a problem. After all, windows and doors are 'systems' formed of different materials and components, and the screws make a hugely important contribution within them.

Rapierstar supports this approach with application testing, Recommended Fixing Manuals, and factory Health Checks that help manufacturers select the correct fastener and establish consistent installation application settings.

[www.rapierstar.com](http://www.rapierstar.com)

# Keystone Market Research launches Keystone Signal™

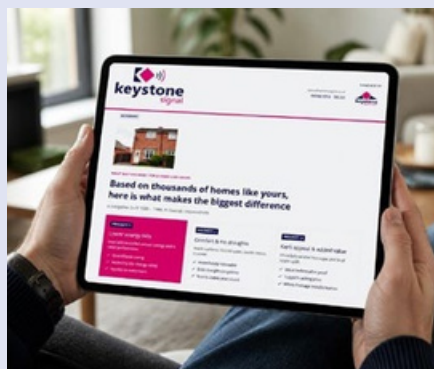
» BRINGING TOGETHER MORE THAN 22,000 consumer data points, Keystone Signal™ launches with two applications: Keystone Signal™ Sales, an intuitive sales aid for installers, and Keystone Signal™ Intelligence, a data exploration service for product developers, suppliers and marketing teams.

## Keystone Signal™ Sales:

Keystone Signal™ Sales helps installers better understand homeowners and guide them through product and style choices.

Keystone's research found just 7% of homeowners said fenestration salespeople addressed what mattered most to them and recommended styles that suited their taste very well. Meanwhile, 91% said that they would choose the installation company that better demonstrated an understanding of their needs and style, with 60% still choosing them even if they were more expensive.

Keystone Signal™ Sales uses insight from thousands of homeowners to guide



conversations, helping identify preferences and arrive at a confident specification.

## Keystone Signal™ Intelligence:

Keystone Signal™ Intelligence moves beyond the traditional report, allowing users to tailor data to their own requirements. Preferences can be analysed by a wide range of demographics, then explored across windows, doors, glazing and extension roof styles to identify opportunities, gaps and changing priorities.

Charlotte Hawkes, Director at Keystone Market Research, said:

"For data to be useful, it needs to be applied as easily as possible. Keystone Signal™ moves our consumer data from static reports into two game-changing services.

"Early in our research, I could see the potential for this data to be used by installers in the home. When we saw how few homeowners felt they were receiving the support they needed, it became even more apparent how much impact this could have if we made the insight user-friendly and available at the time of the conversation.

"I'm incredibly proud of this launch. Together, the Keystone Signal™ platform creates a powerful new way for fenestration businesses to use consumer research, turning complex data into a clear direction."

For more information or to book a demonstration, visit [www.keystonemr.co.uk](http://www.keystonemr.co.uk) or email [hello@keystonemr.co.uk](mailto:hello@keystonemr.co.uk)

# Carl F Groupco delivers hardware choice for fabricators

**Leading hardware distributor Carl F Groupco offers fabricators an extensive choice of window and door hardware from many of the industry's leading brands, backed by reliable supply and specialist product expertise.**

» AN IMPORTANT PART OF THIS solution, with Carl F Groupco's established partnership with Glazpart giving customers convenient access to its Link Vent Mk II range of trickle vents; developed to meet the minimum requirements of Building Regulations Part F1:2021.

Available for 10mm and 13mm slot heights, its design delivers enhanced airflow, meaning fewer vents may be required in many applications. Installation is further simplified



by a push-fit design with pre-fitted fixing clips, with conventional screw fixing also available.

The low-profile canopy extends just 25mm, while an extensive choice of solid

colours and woodgrain finishes provides design flexibility. Internal and external components can also be ordered separately, with vacuum foiling and RAL colour options available.

Offered in 2000, 2500, 4000 and 5000mm² Equivalent Area options, the Link Vent Mk II is another example of the product solutions available from Carl F Groupco.

[www.carlfgroupco.co.uk](http://www.carlfgroupco.co.uk)

# Pushing for Passivhaus: The Role of Accessories

BY GARETH THOMAS,  
SENIOR PRODUCT MANAGER  
FOR SYSTEM ACCESSORIES  
AT REHAU.

We'll all be too

familiar with how

is changing. The summer feels like it's getting hotter, and that means we're all struggling to keep cool in homes largely built without air conditioning or sufficient ventilation. The same goes for the winter months. A large proportion of the UK's housing stock is simply not built to withstand cold temperatures either, and lacks sufficient insulation.

The UK has the highest home temperature loss, which is mainly due to 37% of homes being built before 1946. [1] All this seems to make the perfect case for building to Passivhaus standards. But because the guidance is not law binding, is now the right time? And how can window accessories help projects to meet those standards? Let's look at the case for doing so...

## What is Passivhaus?

If you're working in the fenestration industry, chances are you've either heard of Passivhaus or worked on a project that's followed its standards. However, just to recap, Passivhaus is a

standard that adopts a whole building approach with clear, measured targets – to deliver net-zero ready new and existing buildings. This means making sure inhabitants are kept comfortable in all seasons using as little energy as possible.

The Passivhaus Standard is clearly laid out for project managers and designers to follow, but since it is not written into law, this is simply a choice. However, at REHAU, we've seen many of our products being used on developments built to the standard because of our commitment to sustainability and recycling, making our profiles – and accessories – the perfect accompaniment.

## To Passivhaus or Not to

Whether you're working on a Passivhaus project or not, the bottom line is that you want to be able to say yes and know that you have the products needed to work to meet the guidance.

That's where our window accessories come into their own. They allow you to adhere to the most stringent of standards while providing high-quality, great looking (if I say so myself!) window systems. Our Glazpart trickle vents, for example, meet current ventilation building regulations but come with a concealed header vent solution for TOTAL70 and Rio – keeping your project looking clean. You also have the option to include an easy-to-install clip to make your life simpler. To top it off, you've got Window.ID. This is the crème-de-la-crème of window accessories in my humble opinion and lets you track the entire lifecycle of a frame. Not only is this sustainably conscious, but it also helps ensure transparency across the supply chain and makes certification and maintenance easier.

So, whether you're eyeing up your first Passivhaus project or have become a veteran in the game, reach out to me to discuss how REHAU's accessories can help transform your sustainability credentials.

Connect with me on LinkedIn to find out more about REHAU accessories: [www.linkedin.com/in/garethdewithomas/](https://www.linkedin.com/in/garethdewithomas/)



[1] <https://viridian.co.uk/why-uk-homes-are-so-cold-compared-to-europe/>



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## Accessories: Your All-in-One Partner

Our range includes:

- Trickle Vents
- Baypoles
- Cut length, pre-punched steel
- High quality hardware including locks, handles and hinges
- Colour matched trims

Windows. Reinvented for modern life.

[www.rehau.uk/accessories](http://www.rehau.uk/accessories)

[enquiries@rehau.com](mailto:enquiries@rehau.com)

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of the market leading  
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New product of the year -  
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Window component  
of the year



Window component  
of the year 2022



For more information visit:

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or call **01295 264533** to speak with one of the team