

# The award winning marketing initiative...



Working with and for companies in the glazing supply chain for mutual benefit

Best product solutions for compliance with Building Regulations...

## Glazpart's Link Vent

The market leading and  
award winning  
trickle vent



Find out more  
about Glazpartners



Glazpartners  
media partner: Clearview



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PRODUCTS  
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## Progress On All Fronts

**W**elcome to the 3rd edition of the Glazpartners Supplement – the annual publication that reviews the progress of the Glazpartners programme and looks ahead to the next 12 months' activity.

The Glazpartners initiative started in May 2023 to increase collaboration between the Glazpart team, customers, technical experts and media. Since its formation, we have continuously promoted Glazpartners at every opportunity at events, awards, exhibitions, online, on social media and in the trade press through advertising and PR.

Our media coverage in the last 12 months has been exceptional with the Glazpartners brand featuring in over 190 articles, gaining over 700 mentions in the trade media, online and social media creating an estimated 2.8 million opportunities to view the Glazpartners brand across all media.

In March 2024, Glazpartners was also recognised by the industry winning The Best Customer Support Programme at The GGP Installer Awards and in December 2024, The G-Awards shortlisted the programme as a finalist in two categories "Best Customer Care Programme" and "Best Promotional Campaign".

### 2025

2025 has seen the Glazpartners programme grow with 25 new Glazpartners from organisations across the supply chain including not only fabricators and installers but also trade bodies, technical consultancies, suppliers and media. By the end of this year, we anticipate we will have over 70 companies in the Glazpartners programme.

In April 2025, to ensure we brought you the latest updates from Glazpart we introduced an E-Newsletter called Glazpartners News. We aim to send this out monthly to give you our news and



product developments first – before they are out there in the public domain.

Over the next 12 months, we plan to continue to promote the Glazpartners programme as Glazpart celebrates its 40th anniversary year.

### Events

In April, we enjoyed a very successful FIT Show where we promoted several new products such as the MSBP (Multi-System Bridge Packer), the Modular Vent and the Bi-Fold Vent. In addition, we promoted all Glazpartners on HD lightbox graphics around the stand and invited Glazpartners to join us to celebrate our 40th Anniversary.

Our events participation continues on 9th October at Glazing Summit in Coventry. As Premium Sponsors, Glazpart will have a stand that will showcase our new products and promote all the brand names/logos of all Glazpartners on our exhibition graphics. In addition, all Glazpartners' brands will be included in this supplement – which will be offered to every Glazing Summit visitor.

If you are a Glazpartner, make sure you take full advantage of our promotional plans in the year ahead and look out for more developments on our website and on social media. The Glazpartners programme is there to promote your company and brands.

### What is Glazpartners?

If you are new to Glazpartners then it is easily explained. It is simply a programme that welcomes customer collaboration, to discuss issues and tackle challenges to

find the best product solutions to comply with regulations.

Our solutions aim to make life easier for fabricating, transporting and installing finished products to ensure that homeowners are not just satisfied but delighted with Glazpartners – companies who want to do the job right.

The Glazpartners Programme also offers the following promotional benefits for all participating companies.

- Listing, logo on the bespoke Glazpartners webpage and in the Glazpartners supplement
- Product display and branding on Glazpart's stands at trade exhibitions.
- Joint articles distributed to trade and regional media
- Glazpartners News – E-Newsletter giving you our news first
- Use of Glazpartners Logo
- Promotion via social media channels (LinkedIn)

The Glazpartners programme makes relationships even stronger and if you are a Glazpartner, we look forward to promoting your company where and when we can, to thousands of professionals in the glass, glazing and fenestration sectors. We look forward to even greater progress in the year ahead.

*If you are interested in becoming a Glazpartner, please contact Dean Bradley – Glazpart Sales Director [dbradley@glazpart.co.uk](mailto:dbradley@glazpart.co.uk) or visit the Glazpart website contact page, [www.glazpart.com/contact-us/](http://www.glazpart.com/contact-us/)*

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# Marketing Glazpartners for Mutual Benefit

**2**025 has seen Glazpart not only exhibit at several industry events and launch new products but also promote many new Glazpartners as the unique marketing initiative continues to gather momentum for the benefit of Glazpart's customers and partners.

Glazpartners was launched just over two years ago at FIT Show 2023. The customer support programme was designed to encourage closer collaboration between Glazpart, its customers and partners with an aim to develop fully compliant product and market solutions. As a result, Glazpart promotes its partners with the slogan "Our Glazpartners are doing it right".

In addition Glazpart also promotes all Glazpartners at every opportunity via multiple marketing communications channels – on social media, online, in the trade media and via email.

The success of Glazpartners in the last two years has seen the initiative grow from a few companies to a healthy subscription of 65 organisations across the glazing and fenestration supply chain. As a result, the initiative has been recognised with many industry awards' nominations including; the G24 Awards, The Plastics Industry Awards, The National Fenestration Awards and in March 2024, Glazpartners won Best Customer Support Programme at the annual GGP Installer Awards.

Dean Bradley, Glazpart Sales Director explains how Glazpartners works, "The programme is all about collaborating with companies who value the partnership of working together for mutual benefit and have the shared goal of developing and delivering compliant products that meet the business needs of both companies. Working together and doing it right is now more important than ever. It is an increasingly challenging market where product compliance with building regulations, availability and new products are not just essential but invaluable."

James Lee, Glazpart's Marketing Consultant who helped devise and now fully implements the marketing of the Glazpartners' initiative, adds, "The marketing benefits for Glazpartners are extensive. At FIT



Show for example, HD lightbox graphics were designed with every Glazpartner's brand logo highlighted. We then invited all Glazpartners to visit our stand and take part in a photo shoot. Over 30% obliged and we shared the images on social media and in our new e-newsletter. We have also consistently promoted Glazpartners individually and collectively in the trade press. Meanwhile, online we have a dedicated section of the Glazpart website with every Glazpartner's brand logo featured and with outbound links to their respective websites. It's a win-win for all involved."

All Glazpartners can benefit from the free PR and promotion on offer. The marketing is implemented not only at every Glazpart event but also in Glazpart's annual Glazpartners Supplement which is produced both digitally and in print reaching an estimated 20,000 professionals in the industry.

Further marketing channels have been added, including the "Glazpartners News" e-newsletter plus the imminent launch of a new online technical forum exclusively for Glazpartners.

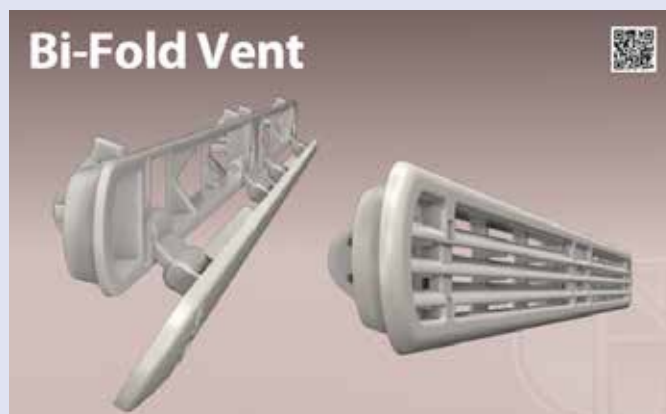
The marketing success is down to good planning and fully integrated communications as James Lee explains, "When we produce anything to do with Glazpartners,



we make sure it goes out to the trade press, uploaded to our website and promoted via social media (LinkedIn) and in Glazpartners News. In addition the annual Glazpartners Supplement is distributed at events such as Glazing Summit and FIT Show, with the digital version promoted through our online channels all year round."

With such high activity, it's no surprise the marketing results are constantly growing for Glazpartners. In 2024, the Glazpartners brand and name featured in 196 trade press articles, up by 40% compared to the launch year 2023. With digital articles, social media and the Glazpart website profiling Glazpartners, the overall the opportunities to view the Glazpartners' brand in 2024 were conservatively estimated (by media monitoring) at 2.8 million. In 2025 so far, all the marketing metrics are showing further increases as the initiative continues to grow.

Dean Bradley sums up the progress of Glazpartners, "We are continuously working with Glazpartners on bespoke solutions for their glass, glazing and fenestration products. In addition, when we launch any new products, Glazpartners are the first to know about them. The closer working relationships combined with the consistent marketing has made Glazpartners an outstanding success and an industry award winning initiative that benefits our customers and partners."



# New Products From Glazpart

Glazpart launched several new products at FIT Show in April with the highlights being the Bi-Fold Vent and the MSBP (Multi-System Bridge Packer).

Both products captured the interest of visitors at FIT Show with live demonstrations of how the Bi-Fold Vent works and looks plus free sample giveaways of MSBPs.

The new products are a result of Glazpart listening to customers and focusing on their needs.

## MSBP DESIGNED FOR UPVC FABRICATORS

The new MSBP has been designed and manufactured for use across multiple window and door systems including:

- Eurocell – Logic M70
- VEKA – M70 / Fully Sculptured / Omnia
- VEKA HALO – System 10 / Rustique
- Liniar – Chamfered Feature
- Deceuninck – 2500 / 2800
- REHAU – Total 70
- Kommerling – C70 / 070
- Aluplast – Ideal 70 / Ideal 4000

For several years standard bridge packers have become a key design accessory in UPVC systems and provides a flat surface for the use of setting flat packers whilst ensuring the water escape and ventilation routes around the insulated glazed units are maintained.

As well as its great versatility, Glazpart's MSBP has several key features including:

- An easy clip mechanism to secure into position and remain fixed without the need for silicone
- Assurance that any water ingress into the glazing channel will run below MSBP and out via the window or door drainage

system and stops water/moisture build up and freezing in the winter

- Prevention of water from contact with the Insulating Glazing Unit (IGU) maintaining a distance between the water and IGU edge
- Easy and clean installation
- Convenience for fabricators working with several systems

Designed to fully integrate with the Glazpart Glazing Accessories range which includes products such as flat packers, frame packers and drainage hole covers, the MSBP also has the same functional benefits as Glazpart's current range of bridge packers.

## THE BI-FOLD VENT

The new Glazpart Bi-Fold Vent is a welcome introduction to the market as aluminium bi-fold doors continue to be increasingly popular.

The Bi-Fold Vent has a unique low-profile design to allow both the internal vent and louvered grille to sit between the open concertina door leaves. Moulded from high quality virgin ASA the vents are highly heat and colour stable when compared to uPVC.

The vent is designed for compliance to the building regulations with the independently tested equivalent area, it sits in a 16mm rout and in many cases, can be located directly into the door leaf, removing the need for a "knock on" or extended profile which can interfere with the plaster line and impact sightlines as profiles become slimmer.

The internal closure plates of the Bi-Fold Door Vent clip onto a uniquely

designed low profile chassis which in turn clips within the aluminium profile, so only the height of the lids protrude from the profile. The chassis is supplied in either white or black dependant on the colour of the patented closure plates with their innovative vertical closure plates.

The external section has a new louvered design, to give the minimum amount of protrusion from the face of the profile. The louvered flyscreen will sit beneath the reveal giving additional protection from the elements.

It is worth noting, the louvre grille is not designed for fitting to window profiles especially with the trend for low profile (sightlines) which will struggle to accept a 16 mm rout.

Initially available in White, Black and Anthracite Grey in standard sets (internal vent has colour on colour or colour on white options), bespoke and matching colours will be manufactured to order in the future.

On Glazpart's focus on new products this year, Dean Bradley, Glazpart Sales Director explains: "The growth in the aluminium bi-fold door sector over the last few years, has resulted in Glazpart conducting thorough market research and collaboration with many of our customers looking for component and ventilation solutions. The MSBP and the Bi-Fold Vent are welcome additions to our product range."

*The Bi-Fold Vent is now available for pre-order. For more information and prices, please contact your Glazpart Account Manager or email Dean Bradley [dbradley@glazpart.co.uk](mailto:dbradley@glazpart.co.uk)*

# We all have a voice so let's use it

Change affects us all, both in business and our personal lives. Some of it will be good and some of it not so much, but when we get the opportunity to influence that change, we should take it.



**T**he window and door industry has been no stranger to change over recent years, a lot of that change has come by way of Building Regulation amendments. Each of these amendments comes with a consultation process where we, as an industry can give feedback on the proposed changes. These consultations usually run for around 12 weeks. So far, The Future Homes Standard has included several of these consultation periods for Approved Document L for thermal efficiency, Approved Document O for overheating and Approved Document F for ventilation. We have long been awaiting a consultation for Approved Document Q – Security as well.

More will be coming. Here at the Glass and Glazing Federation we do everything we can to inform our members of the proposed amendments and assist them with their responses. We also always submit a response ourselves on behalf of our members. I know other Trade Federations follow a similar process. It really is a numbers game, industry needs as many responses as possible to influence the final outcome, the industry responses received for past consultations have not been in the number we would have expected given the wide-reaching challenges that business were facing and in a lot of cases still are facing because of the changes. Lower U value products, potentially game changing differences in how U values will be calculated meaning that every window and door will need its own bespoke calculation, increases in background ventilation, new requirements for overheating mitigation along with the potential for laminated glass to all easily accessible areas are just some of the challenges these consultations are presenting us with. Too often conversations are had after the changes are implemented that really should have been part of the consultation response. We shouldn't rely on someone else doing the work. We need, as an industry to get involved to influence these



consultations. The only way to do that is to respond to it.

We have seen some positive progress for the last Future Homes Standard Consultation, MHCLG have told me that they were impressed with the Fenestration industries responses, not just in number but also technical detail. This has allowed us to engage with government policy writers directly to have even further influence on the final standard. The Glass and Glazing Federation have set up a Consultation Response Group to work on these consultations directly with government, the group includes representation across our sector including Council for Aluminium in Buildings, British Woodworking Federation and British

Plastics Federation as well as GGF members. The work they are involved in is vital to ensure the outcomes of consultations is both technically achievable but also continues to showcase industry innovations and drive standards up.

You can sign up to receive notifications and full detail of all Building Regulation consultations on the government website, or if you are a member of the Glass and Glazing Federation or other Trade Federations they will be able to help you formulate and submit a response.

Every voice must be heard.

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*Kevin Jones, Head of Technical Glass and Glazing Federation, [www.ggf.org.uk](http://www.ggf.org.uk)*



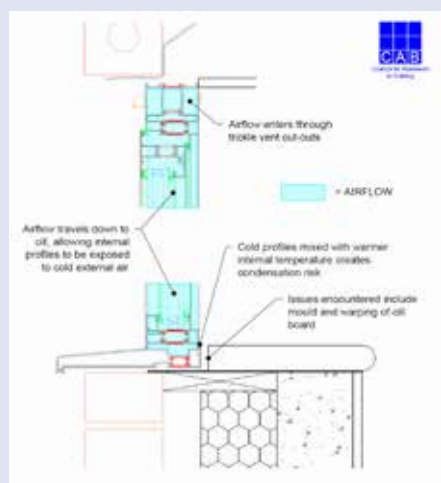
# Why we need to talk about trickle vents

**Dale Pegler, Technical Director at CAB, asks if trickle vent installation needs to be adapted in the face of a growing number of call backs for cill, and plaster moisture-related failures?**

Since the introduction of compulsory trickle vents in new build applications under Part F in June 2022, We've seen a steady increase in the number of installation issues being reported by our members. It's raising serious concerns and I believe we may be sitting on a ticking time bomb.

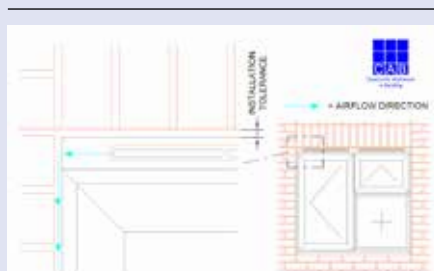
While trickle vents are also required in some replacement applications, it's the growing volume of remedial site call-backs to new build schemes in particular that's sounding alarm bells.

Installers are being asked to return to jobs to address moisture-related problems, issues that range from damaged cill boards and internal plasterboard to oxidation of internal aluminium profiles.



We're starting to spot patterns. These issues are more common in the winter months when there's more moisture in the home, and the outside air is cold. That's no coincidence.

I want to be clear that what I'm about to say is, at this stage, a theory. But it's an increasingly plausible one.



We believe that the cut-outs for trickle vents may be allowing external air to circulate around the perimeter of the window frame. That air may then act as a cold bridge to the internal aluminium profiles leading to condensation, and in turn, moisture-related damage.

Part F has been controversial from the outset. It mandates cutting through energy-efficient windows to achieve background ventilation. For new and replacement windows, where no vents previously existed, we now need to achieve 8,000mm<sup>2</sup> EA in kitchens and habitable rooms, 4,000mm<sup>2</sup> in bathrooms and none in WCs or utility rooms.

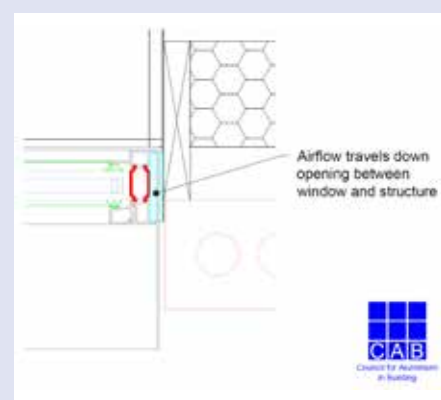
It's a well-intended regulation, but we're beginning to see the unintended consequences.

Here's the real worry. This isn't always an immediate problem. Moisture damage can take time to become visible. That means every window we're installing right now could be hiding an issue that won't appear until well down the line.

We're already talking with trickle vent manufacturers and exploring potential solutions. Leading trickle vent manufacturers already have a number of potential solutions available, but they aren't necessarily being adopted as part of the standard installation process. To find the right solution, however, we need to confirm what's causing the problem.

We're calling on installers to share their experiences. If you've encountered moisture-related issues linked to trickle vent installations, we need to hear from you. Your input will be critical in helping us develop a full and accurate picture. We want to understand when and where these problems are occurring, and why.

To be fair, not every issue will stem from the vent design. In some cases, poor installation may be the culprit. But I strongly suspect that we're dealing with something more systemic. That's why we're collating evidence, building a dataset, and doing the investigative work now – before this becomes a much wider problem.



The good news? If we can pin down the root cause, the fix doesn't have to be expensive or complicated. It could be as simple as sealing the vent to prevent cold air from escaping down the profile channels or adjusting drainage.

But first, we need answers. And we need the industry to work together to find them.

For more information visit [www.c-a-b.org.uk](http://www.c-a-b.org.uk). Alternatively email [enquiries@c-a-b.org.uk](mailto:enquiries@c-a-b.org.uk) or call the team on 01453 828851.

# Quality You Can Rely On, Service You'll Remember



## FIT MORE. CHASE LESS.

If you've worked in the glazing and building trade for any length of time, you'll know how important it is to have a supplier you can trust. You need someone who delivers on time, gets the order right, and sells products that will stand the test of time. At Europlas, we've built our whole business around doing exactly that.



## MORE THAN JUST A NAME ABOVE THE DOOR

Europlas (PVCu) Ltd is part of the Rooms & Views Manufacturing Group, a company with decades of experience in manufacturing and supply. From our sites in Buckley, North Wales, and Tredegar, South Wales, we produce well over 1,200 Liniar PVCu windows and doors every week. Rooms & Views has also acquired Evoframes, adding a 60,000 sq ft factory producing VEKA frames.

Our trade counters are dotted across England, Wales and Scotland. Each branch has its own personality, but every one

of them shares a common goal: to give customers quick, reliable service with a friendly face.

And with a planned roll-out of even more branches — starting with an expansion of our South Wales network — we're making it easier than ever to get the products and service you need, closer to where you work.



## EVERYTHING YOU NEED UNDER ONE ROOF

Yes, we make our own windows and doors, but that's just part of the story. Walk into any Europlas branch and you'll see shelves stacked with roofline and rainwater products, rubber roofing, decking, fencing, trims, fixings, tools, silicones and more — the very mix you'd expect from a trade counter built on trust.

We've built strong relationships with leading brands including Liniar, Kestrel, Floplast, Supalite, Soudal, Guardian, ClassicBond, FlexiProof and Ronjack — and, of course, Glazpart. The benefit is simple: you can load the van in one stop, saving time and avoiding the frustration of driving from supplier to supplier.

## WORKING WITH THE BEST - OUR PARTNERSHIP WITH GLAZPART

Anyone in the trade knows small components can make a big difference. That's why our work with Glazpart matters.

Their trickle vents, components and ventilation solutions help ensure our products meet current regulations and perform exactly as they should.

It's not just about ticking boxes for compliance; it's about knowing every frame you fit will work as intended for years to come. That's peace of mind for installers and reassurance for homeowners — and it's why we're proud to be a Glazpart partner (a true "Glazpartner", as you'll see in our advert).



## A SERVICE BUILT AROUND YOU

When you're working to a deadline, the last thing you need is hassle. We keep processes simple and stock levels high. Walk in and grab what you need, call ahead for collection, or book an on-site drop — whatever helps you fit more and chase less.

Our delivery runs go out daily, and our staff will always do their best to make sure you get what you need, where and when you need it.

## ALWAYS LOOKING AHEAD

The industry doesn't stand still, and neither do we. From updating our manufacturing equipment to improving how our branches manage stock, we're always looking for ways to work smarter. We're investing in digital tools that make



ordering quicker and stock control sharper — because a few saved minutes here and there soon add up when you're busy.



## THE HEART OF EUROPLAS - PEOPLE, SERVICE, PRODUCTS

At the core of everything we do are three simple things: the people who work for us, the service they give, and the products we supply.

At every Europlas branch there's a wealth of knowledge in the window and building plastics industry, ensuring you get the best advice and service, whatever your project. Our teams know the trade and understand the challenges customers face, whether it's meeting a tight installation schedule or finding a specialist part. Our service is fast, straightforward and dependable — because we know your time is valuable. And our products are sourced from the most trusted names in the industry, so you can fit them with confidence.

[www.europlas.com](http://www.europlas.com)





# FIT MORE. CHASE LESS.



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## ‘It’s about confidence’

» AT CWG CHOICES, WE KNOW HOW important it is to give our customers windows and doors that tick every box, not just in quality and style but also in compliance with the latest regulations.

That’s why our partnership with Glazpart has been such a big win for us.

Their Link Vent range makes life so much easier. Not only do the vents meet all the building regulation requirements, but they’re also simple to fit and available in a mass choice of colours and finishes.

That means whatever style of window we produce, Kommerling PVCu,

Residence Collection, Aluminium or timber – there’s always a vent to suit.

For us, it’s about confidence. We know that by working with Glazpart, we can supply products that help installers stay compliant, while also giving homeowners the choice and finish they actually want.

It’s a partnership that really helps us deliver on our promise of quality and reliability every time.

[www.cwgchoices.com](http://www.cwgchoices.com)

## A TOTAL HARDWARE PARTNER

» AS THE LARGEST GLAZPART STOCKIST IN the UK, Total Hardware offers a comprehensive range of Glazpart trickle vents, delivering effective and compliant ventilation solutions for every type of application. The range includes standard ventilators for PVC-U “through-profile” systems and a slimline clip-fit alternative, offering both flexibility and performance.

Glazpart vents are designed to suit a variety of window profiles and are available in multiple sizes, colours and finishes. With options in PVC-U or aluminium

and clip-fit or screw-fix installation, they provide a discreet, aesthetically pleasing finish. All products are BBA certified for trusted quality.



Our partnership with Glazpart complements Total Hardware’s broader commitment to supplying the best in window and door hardware. Alongside trickle vents, we offer one of the industry’s most extensive product portfolios, including our exclusive Apex, Quantum, Duration and Superior 2025 ranges providing our customers with outstanding reliability, performance and supply from a single, trusted source.

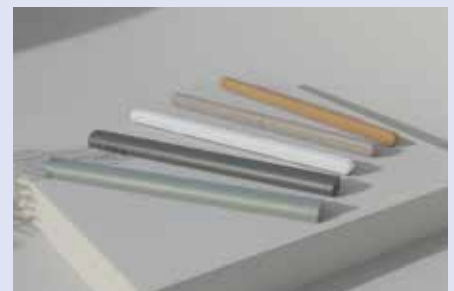
[www.totalhardwareltd.co.uk](http://www.totalhardwareltd.co.uk)

## Breathe easy with REHAU’s trickle vent solution

» MARKING ANOTHER STEP TOWARDS A purely authentic REHAU window solution, REHAU has partnered with experts at Glazpart to offer a future-proof trickle vent ideally suited for REHAU profile. REHAU customers will meet the current ventilation building regulations with their extensive product offering, complete with an optional easy to install clip and a selection of colours to match REHAU profile.

To further enhance the trickle vent solution, REHAU has developed a concealed vent solution with the new head vent. A concealed grille can now be used externally to create a sleek appearance from the outside. The grilles are available in three sizes 5000 EA, 4000 EA and 2500 EA and is available with screw fixing for fast and simple installation.

This new development is another example of REHAU and Glazpart working



together to broaden and enhance the offering to customers.

[www.rehau.com](http://www.rehau.com)

# FIT Show 2025 success fuels ambitious plans for 2027

» FIT SHOW 2025 HAS WRAPPED UP AFTER a record-breaking edition, and the momentum it generated is already shaping the plans for an even more ambitious 2027.

From 29 April to 1 May at the NEC Birmingham, the 2025 show welcomed 10,129 professionals from 5,325 companies



and featured more than 300 exhibitors. Across the show floor, innovation, collaboration, and high value networking were at the heart of every interaction.

Nickie West, Event Director of FIT Show, said:

"FIT Show 2025 was a powerful demonstration of what our industry can achieve when we come together. But this is just the start. For 2027, we will take everything we have learned this year and deliver an event that is smarter, more connected, and even more relevant to the challenges and opportunities ahead. With two years to plan, exhibitors can start building strategies now to secure maximum impact."

## Highlights from 2025 driving the vision for 2027:

- 10,129 attendees from 5,325 companies
- Over 300 exhibitors showcasing new products and technologies
- 20 CPD certified seminars covering regulation, sustainability, and innovation
- Strong industry wide representation

from installers, fabricators, manufacturers, specifiers, architects, and merchants

- Average potential visitor spend between £100,000 and £500,000
- Digital reach exceeding 4.3 million

## Looking ahead to FIT Show 2027

The next edition will take place from 18 to 20 May 2027 at the NEC Birmingham and will focus on future market trends, sustainable solutions, smart technologies, and evolving regulations. Visitors can expect more live and interactive product demonstrations, expanded networking opportunities, and a stronger international presence.

With interest already building, early booking is recommended to secure prime positions and benefit from tailored marketing support in the lead up to the show. FIT Show 2027 will not only reflect the current state of the industry, but it will also help define its future.

[www.fitshow.co.uk](http://www.fitshow.co.uk)

Engineering progress  
Enhancing lives

## Breathe easy with REHAU's trickle vent solution

REHAU has partnered with experts at Glazpart to offer the next generation of trickle vents, with the development of the link vent range in three sizes: 2500 EA, 4000 EA and 5000 EA.

[rehau.uk/trickle-vents](http://rehau.uk/trickle-vents)  
[enquiries@rehau.com](mailto:enquiries@rehau.com)  
Tel: 01989 762600

**REHAU**  
Window Solutions

Glazpartners





# Doing the job right

## Fabricators





New product of the year -  
Link Vent 4000  
Window component  
of the year



Window component  
of the year 2022



## Distributors and Trade Counters



## Media and Events Partners



## Professional Bodies



## Systems Houses



## Technical Partners



# Raising the Bar

## How Rapierstar Helps Fenestration Meet Compliance and Performance Goals

**F**asteners and fixings are crucially important in providing windows and doors which not only comply with today's much more stringent safety standards, but also exceed performance expectations. Andy Holland, Technical & Marketing Manager at Rapierstar, explains why.

If you're not familiar with the 2022 Building Safety Act (BSA), you should take time to understand what it means for the industry because it has changed the rules for everyone working in construction. In fenestration, it means that even the smallest components – screws and fixings – are now recognised as safety-critical products.

The performance, traceability, and supporting documentation of fasteners and fixings have always been important, of course. But it can now even determine whether a project moves forward or stalls at a regulatory gateway in commercial projects. A very low unit-cost product could now be the reason why a multi-million pound development is delayed for months.

That's why our industry must demonstrate that every fastener and fixing used in a window or door's assembly and installation is fit for purpose, with the correct evidence to back this up. This is essential for the 'golden thread', a secure, updatable digital record of building safety-critical information which already applies to Higher Risk Buildings (HRBs) – 18 metres tall or more, or at least seven storeys, with two or more residential units.



### Assured performance through testing focus

Rapierstar products are supported by Declarations of Performance (DoPs), Technical Data Sheets (TDS), full batch traceability, and manufacturing origin records, all of which enable us to provide 'golden thread ready' solutions

Fundamentally, our products are designed to exceed the strict requirements of British, European, and international standards. This includes meeting with standards including BS 7412, PAS 24, BS EN 1670 and BS EN ISO 9227, amongst others, ensuring compliance in areas such as security performance, corrosion resistance and structural integrity.

Independent verification underpins this promise. That's why Rapierstar uses UKAS-accredited laboratories to verify corrosion resistance – more than 300 hours for carbon steel and over 1000 hours for martensitic stainless steel – plus mechanical strength and ductility.

### Innovative fasteners tailored to specific application needs

Our engineering capabilities enable us to refine and develop products to create fasteners that are tailored to the application where there is the potential for improved performance over more standard designs. Two examples of such products developed in recent years within our STARPVCU® range are the LFG Low Profile Pan Head fastener, which prevents friction stay clashes, and the CBR, a new type of screw that is better for maintaining secure door hinge cover caps.

More recently, our technical developments have also benefited installers. The new pan head version of our STARFIX® masonry screws provides additional benefits for a product designed to deliver ultimate grip in various substrates without the need for plastic plugs. In addition, our STARTURN® woodscrews and STARDECK® decking screws are optimised for lower drive-in torque, helping to boost productivity and extend tool life – all without compromising compliance.



### A trusted supply chain partner

As the UK and Ireland's largest supplier of specialist window and door fasteners, Rapierstar is uniquely positioned to secure the supply chain for these vital components. Over one billion fasteners are held in stock at our Cheshire facility, ensuring fabricators and installers get the right, compliant product without risking substitutions that could void certification.

Sustainability is built into the Rapierstar brand, too. All fasteners are recyclable, and their extended service life means installed windows and doors can stand the test of time more reliably, reducing whole-life costs and overall carbon impact.

We also support customers extensively to ensure they can get the most out of every Rapierstar fastener through our technical support and resources. These include our Recommended Fixings Manuals (RFMs), which offer guidance on the correct fasteners to use for different PVC-U profiles, plus Fastener Health Checks. This is a comprehensive audit of the factory, which identifies where improvements can be made to fixing applications, whether that is to meet new standards or improve quality and efficiency.

All this ensures Rapierstar can provide the products, proof, and partnership to help fenestration professionals meet the increasing demands of Building Safety Regulations while delivering superior performance to the end user.

[www.rapierstar.com](http://www.rapierstar.com)



# Linking Style with Compliance

By partnering with like-minded suppliers such as Glazpart, Spectral Windows ensures that every product not only looks exceptional but also performs to the highest standards; making compliance effortless for installers and peace of mind assured for homeowners.

» SPECTRAL WINDOWS CONTINUES TO SET the benchmark in the UK fenestration industry, supplying high-quality PVCu, aluminium, and timber windows and doors to the trade. Spectral supports residential and commercial projects nationwide with products that combine durability, aesthetics, and regulatory compliance.

A standout addition to our growing product range is the Residence Collection, which includes the widely admired Residence 7 and Residence 9 flush casement windows. These designs bring together the charm of traditional heritage aesthetics with the performance benefits

of modern manufacturing. Their authentic appearance makes them ideal for conservation areas and period-style properties, while their technical credentials ensure excellent energy efficiency and weather performance.

"Our customers expect windows and doors that offer both style and performance. With the Residence Collection and Glazpart Link Vents, we're delivering beautiful, versatile products that meet every demand," says Scott McQueen, Director at Spectral Windows.

At Spectral Windows, we understand that delivering outstanding style must go



hand-in-hand with meeting compliance standards. That's why, in every window that requires or requests trickle ventilation, we fit the award-winning Glazpart Link Vent — available in 2500, 4000, or 5000 EA options. These innovative vents are discreet, reliable, and fully compliant with Approved Document F of the Building Regulations, ensuring our windows deliver optimum indoor air quality without compromising appearance.

[www.spectralwindows.co.uk](http://www.spectralwindows.co.uk)

## MANUFACTURING QUALITY PRODUCTS ACROSS THE FULL SPECTRUM OF COLOUR



With a reputation built on reliability, craftsmanship, and service, we support trade professionals with tailored solutions and nationwide delivery.



100 Years of Experience



Dedicated factories



Active Customer Support

deceuninck

THE RESIDENCE COLLECTION

smart architectural aluminium

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[spectralwindows.co.uk](http://spectralwindows.co.uk)



SPECTRAL WINDOWS  
PVCU AND ALUMINIUM SPECIALISTS

# A LEADING FORCE IN UPVC AND ALUMINIUM GLAZING SYSTEMS

» FOUNDED IN 1979, ASTRASEAL HAS grown to become one of the UK's foremost fabricators and trade suppliers of uPVC and aluminium glazing systems. Operating from three cutting-edge facilities spanning 110,000 square feet in Northamptonshire, the company delivers a diverse and high-quality product range to meet the needs of installers and builders across the country.

Astraseal partners with top industry names like REHAU, Smarts and Eurocell

to offer one of the most comprehensive and technically advanced product lines on the market. Their range includes everything from standard and composite windows and doors to advanced glazing solutions like bi-folds, sliding and patio doors, aluminium systems, curtain walling, lantern and conservatory roofs, commercial entrances, and fire-rated doors and windows.

This expansive selection allows Astraseal to act as a one-stop-shop for

trade professionals, ensuring they can find everything they need for any project under one roof.

To meet the growing demand for customised solutions, Astraseal offers specialist in-house colour spraying services. This allows customers to choose from over 150 RAL shades, a wide variety of woodgrain and metallic foil finishes, and dual-colour combinations.

Whether for windows, doors, or conservatories, Astraseal's custom-coloured frames are designed for durability — resistant to peeling, cracking, and fading — and come with a 10-year quality guarantee for added confidence.



[www.astraseal.co.uk](http://www.astraseal.co.uk)

## 'Compliance and operational excellence across commercial and domestic sectors'

» BORLAND TECHNICAL OFFERS EXPERT training and technical support tailored specifically to the glass and fenestration industry. The suite of services ensures both compliance and operational excellence across commercial and domestic sectors.

### TRAINING

CPD approved training courses in areas such as BS EN 1279, glass handling, Building Regulations, and the evolving Building Safety Regulator framework. Training is flexible and is offered online, tutor-led, or in a classroom setting, and accompanied by LMS hosted materials, video modules, assessments, and certification.

### SITE SURVEYS & EXPERT WITNESS SERVICES

With almost 50 years of experience, Borland can conduct comprehensive site inspections and deliver detailed reports on

compliance or faults. These assessments, available by quote, are based on UK & international standards, building regulations, and best practice, and can support dispute resolution.

### TECHNICAL SUPPORT

Borland provides three tiers of technical assistance from basic email/phone help to in-depth reports and bespoke, on-site support or document-based services. This is available as one-off engagements or as part of an ongoing contract.

In addition we can provide additional services such as

- Document Creation & Review: Drafting and updating technical documentation in line with current legislation.
- Production Reviews: Auditing production processes in factories to suggest efficiency improvements.



- Event Speaking & Legislation Updates: Presenting on industry standards and regulatory developments and offering a monthly newsletter on standards, regulations, and Building Safety updates.

Borland Technical blends deep expertise with practical, compliant solutions to empower clients through knowledge, clarity, and performance.

Contact: David Borland

Email: [david@borlandtechnical.co.uk](mailto:david@borlandtechnical.co.uk)

Mobile: 07982 141463

Landline: 0141 459 1696

Website: [www.borlandtechnical.co.uk](http://www.borlandtechnical.co.uk)

## Your glazing, your way.

### TAILORED COLOUR SOLUTIONS FOR EVERY PROJECT.

At Astraseal, our advanced in-house spray booth gives you complete design freedom across our entire glazing range. Whether it's windows, doors, conservatories or composite doors, we can finish your products in over 150 RAL colours, plus a wide selection of woodgrain, metallic foils, and dual-colour options.

Our professional-grade spray finish ensures no peeling, cracking, or fading — and every coloured frame comes backed by our 10-year guarantee for long-term peace of mind. Perfect for residential or commercial projects where quality and customisation matter.



#### Long-lasting

Durable, fade-resistant. No peeling, or cracking over-time.



#### 10-Year Guarantee

Colour with long-lasting quality over time.



#### Over 150 RAL Colours

Choose from a vast palette to match any style.



#### Textured Foil Options

Achieve premium textures + finishes with ease.



#### Dual-Colour Options

Customise in-side + out-side for the perfect look.

## Why choose Astraseal

- ✓ Trusted supplier with over 40 years experience
- ✓ Competitive prices + fast lead times
- ✓ Responsive 24-hour quote return times
- ✓ State-of-the-art manufacturing facilities
- ✓ Wide range of specialist glazing products
- ✓ Nationwide delivery in our own fleet of vehicles
- ✓ Dedicated trade support team



## We have a brand new website

It's now easier to browse our products, explore our services + access trade resources.





# Technical Support from Fenestrology

Glazpart is delighted to welcome Fenestrology as Technical Glazpartners.

**H**eaded up by industry expert Andy Clegg (Fenestration Consultant), Fenestrology helps window companies and home owners in all matters fenestration.

Offering an array of specialisms including inspections (product and installation), training, surveys, dispute resolution and technical consultancy, Fenestrology has the experience and knowledge to ensure and assist companies to do the job right.

Surveys, Installation and Training and are particularly vital areas for the industry and technical consultants are invaluable to use to resolve many issues that may delay the job.

Andy Clegg explains further, "I am pleased to be part of Glazpartners in a technical capacity and look forward to offering my full range of technical support services and to share my expertise in areas such as Fenestration Pathology, Thermography and Façade Acoustics."

As a veteran of the glazing industry, Andy has spent a considerable amount of time in the last ten years developing and delivering training for the glass, glazing and fenestration industry covering surveys, installations, building regulations (interpretation and advice), technical competency programmes, health and safety passports as well as qualifications and apprenticeships.

In addition to the above, Fenestrology also works closely with the Glass and Glazing Federation (GGF) developing and delivering their recently launched Survey & Installation Qualifications. The company has also delivered installer training for FENSA companies for many years.



Another service that Fenestrology offers is testing; both acoustic testing (sound insulation

and airborne) and damp testing – providing reports based upon the damp, condensation and mould pertaining to fenestration. This type of report covers areas such as relative humidity and ventilation into the building.

On Fenestrology becoming a Technical Glazpartner, Dean Bradley, Glazpart Sales Director commented, "It's great to have Andy and Fenestrology on board as Technical Glazpartners as they will offer real expertise and support to our Glazpartners across the industry. We are aiming to add more technical experts to our Glazpartners programme in the coming months ahead of the Future Homes roll out by 2027. With more technical consultants and trade bodies involved in our operations, we will ensure we stay well ahead of the

game to advise our Glazpartners on any forthcoming changes in Building Regulations."

Andy added, "These are interesting times for our industry, with more regulations and regulatory change. It's also noticeable that local authority inspections are increasing and companies are increasingly relying on technical support to either avoid or resolve product or installation failure. The Fenestrology team and myself, are looking forward to collaborating with Glazpart and Glazpartners on future technical issues."

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*To find out more about Fenestrology and their specialist technical services, please visit their website: <https://www.fenestrology.com> or contact Andy Clegg by email at: [andy@fenestrology.com](mailto:andy@fenestrology.com)*

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*To find out more about Technical Glazpartners please visit the Glazpart website: [www.glazpart.com/technical-glazpartners/](http://www.glazpart.com/technical-glazpartners/)*

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# Discover the Window Ware Difference

**Window Ware, a leading fenestration hardware, is redefining the customer experience with 'The Window Ware Difference', a commitment to providing truly exceptional service.**

» FOR NEARLY FOUR DECADES, THE COMPANY has built its reputation as a genuine partner for fabricators, focusing on three core principles: a vast product selection, highly efficient service, and unparalleled technical support.

Offering over 5,000 products from 100+ top brands – including its own trusted Regal Hardware and Xpert brands – Window Ware provides a comprehensive one-stop shop that streamlines the procurement process for its customers. The company's focus on speed and precision is key, boasting an impressive +99% order accuracy

rate and a rapid response to customer enquiries. This ensures customers receive the right products, right on time.

Window Ware's dedication to its customers goes beyond the transaction. Its team of sales and technical experts offers personalised support and troubleshooting. As the company's Customer Operations and Marketing Director, Sarah Binns, states: "We want to be a genuine partner, not just another supplier. Our team is passionate about the products and the people we serve, and we will always go the extra mile to find a solution."



[www.windowware.co.uk](http://www.windowware.co.uk)

ALUMINIUM HARDWARE | PVCu HARDWARE | COMPOSITE DOOR HARDWARE | TOOLS & CONSUMABLES

## DISCOVER THE WINDOW WARE DIFFERENCE



### Your Go-To Experts, Not Just Go-To Parts

Partner with a supplier who understands your challenges and provides solutions, not just components.



**HARDWARE COMPANY OF THE YEAR**

VOTE NOW!



**BECOME A VALUED PARTNER** Apply for an account today.

[sales@windowware.co.uk](mailto:sales@windowware.co.uk)

[www.windowware.co.uk](http://www.windowware.co.uk)

01234 242724

## ERA – Window Solutions

» LEADING HOME SECURITY and fenestration manufacturer, ERA, offers a range of quality components providing a complete hardware solution for windows, developed to the highest performance standards for security, durability, and ventilation.

ERA's comprehensive offering includes a range of Espagnolette Window Locks and Shootbolts Window Locks for maximum security, and a wide range of handles to suit every preference and application. With Fab&Fix options available in Connoisseur,

Monkey Tail, Tear Drop, Architectural styles – guaranteeing a cohesive finish for traditional and contemporary properties.

ERA Friction Stays offer versatility and reliability, providing smooth operation for a range of window applications. Additionally, for effective airflow, without compromising security, Trickle Vents provide ventilation compliance, while always maintaining aesthetics.

Rigorously designed and tested to meet the needs of window fabricators, installers, and their customers, ERA's complete range of locks, handles, friction stays, and trickle vents offer a high-quality solution for many window applications. All providing market-leading reliability and security for ultimate peace of mind.

For further information on ERA's diverse portfolio of security products, visit [www.eraeverywhere.com](http://www.eraeverywhere.com) or contact the sales team at 01922 490 000 or email [info@eraeverywhere.com](mailto:info@eraeverywhere.com)



# ERA

## Quantum Windows

# Supplying professionals nationwide for over 34 years

» BUILT FOR THE TRADE WITH over 34 years of experience, Quantum Windows is the trusted choice for trade professionals.

Operating from our 80,000 sq ft state-of-the-art factory, we use market-leading Eurocell and Linar profiles to deliver windows and doors that combine strength, efficiency, and style.

### Why Trade Professionals Choose Us

- Family run business with over 34 years serving the trade with precision manufacturing
- Eurocell & Linar profiles for proven performance and reliability

- 80,000 sq ft production facility with advanced machinery
- High-volume capacity with rapid turnaround times
- Bespoke sizing & finishes to meet project specifications
- Technical Support and expertise from our long-serving team
- Nationwide Deliveries on our own transportation fleet

Partner with a manufacturer who understands your deadlines and delivers the quality your clients demand.

[www.quantumwindows.co.uk](http://www.quantumwindows.co.uk) to start your journey

## THE COMPLETE GLAZING SERVICE SINCE 1981

» FROM ITS 90,000FT<sup>2</sup> PRODUCTION facility and offices located in Suffolk and additional offices/depots in Norfolk, Essex, Kent and Gloucestershire the A&B Glass Group is a manufacturer and installer providing the complete glazing service across the south of England.

Clients include national and regional housing developers, local authorities, main contractors as well as trade and retail markets.



**A&B**  
Glass  
GROUP

A&B was one of the early adopters of the Link Vent having a strong relationship with Glazpart; appreciating that Link Vents not only meet responsibilities to comply with regulations, but also have a smart design, are easy to install and have a wide range of colours and finishes to ensure clients have a broad choice.

[www.abglass.co.uk](http://www.abglass.co.uk)



# WINDOW FABRICATOR CELEBRATES 40 YEARS OF MANUFACTURING

**B**elfast-based window fabricator Dessionian Products Ltd is celebrating 40 years of trading.

Dessionian was first established in 1985 by two leading entrepreneurs Des Longmore from FM Windows and Ian Beattie from Discount Window Systems (DWS) – hence Des & Ian, or Dessionian. Employing around 15 people to begin with, Dessionian started its journey with two large customers – FM Windows and DWS, initially using prefabricated Virgin frames.

Operating in Northern Ireland and the Republic of Ireland at this early stage, Dessionian operated with one delivery lorry, a paper-based administration system, and a largely manual manufacturing process. Their Apollo Rd site was previously operated by DeLorean to manufacture seatbelts for its cars. Despite these early limitations, in 1986 Dessionian switched to REHAU profile and began its journey to becoming one of REHAU's largest and longest standing customers in Europe.

Throughout the late 1980s, Dessionian expanded from 100 frames per week (FPW) to 300 FPW, before reaching its first 1000 FPW week in 1990 – resulting in a celebratory staff trip to Mallorca. Around this time, Dessionian began to foster a British customer base, corresponding with the creation of Dessionian Scotland and a move to increase the company's commercial presence in Scotland. Following this, Gaffer Group, owned by Stephen Sproule acquired Dessionian in December 2005.

Stephen, Chairman of Dessionian Products Ltd says: "The world has evolved dramatically, and the industry has seen its fair share of ups and downs. Through it all, our team in Dessionian has remained steadfast in the belief that quality and service will always prevail. Our longevity and success are a direct result of the strong, lasting relationships we've built with our valued customers and trusted suppliers."

Fast-forward to March 2020 and the height of COVID, Dessionian was forced to close for six weeks and then to build back business over what was a very difficult period. However, October 2020 brought



Stephen Sproule - Chairman

its highest ever weekly order take of over 4,000 frames coupled with its highest ever week's production of 3,200 frames.

This success has enabled Dessionian to give back to local communities, donating thousands of pounds to local charities. They have also been able to progress their commitment to reducing carbon emissions, installing 185 solar panels in 2024.

Today, Dessionian employs 160 people, including Belfast locals such as L-R Maxine Maginness, Ann Vincent, Marty Bell, Alison Banford, and Mandy Riddell (see image). These staff are part of the original team, having worked at Dessionian since its inception in 1985.

Marty Bell, Assistant Production Manager at Dessionian Products Ltd, said: "Dessionian has been a big part of my working life for almost 40 years – it's not just been a job. I've worked with some great people and I have made some lifelong friendships along the way. I'm proud to have played a part over the years in helping build the company to where it is now, and I look forward to continuing in my role as the company moves forward."

REHAU and Dessionian's partnership has played a key role in the success of both companies, and over the years the respective teams have developed strong relationships.

Declan Coulter, Divisional Sales Manager at REHAU UK, added: "Dessionian



and REHAU have grown alongside one another, enhancing each other's reputations with the quality of products they manufacture and the service they provide. Today, the partnership is stronger than ever and Dessionian remains one of our leading trade fabricators."

Dessionian is also focusing on investing in the future with its vehicle fleet currently being replaced through NI Trucks, another Gaffer Group company and a major investment programme has been commenced for the replacement of saws, welders and corner cleaners.

Alongside this, investing in employees has been a priority with the provision of continuous training to improve efficiency and to develop staff capabilities. Currently, Dessionian offers 17 different training modules in 10 languages covering a range of key skills including HGV, forklift, first aid and health & safety training. To celebrate the anniversary, the team will enjoy a staff barbecue in September, with each member receiving an anniversary polo-shirt.

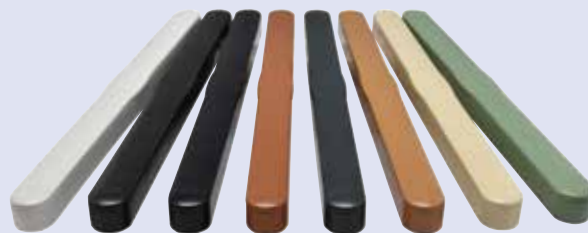
[www.dessionian.co.uk](http://www.dessionian.co.uk)  
[window.rehau.com](http://window.rehau.com)

## Vents that Master the Colour Revolution

» HOMEOWNERS ARE INCREASINGLY demanding bold colours and expressive finishes. While this presents an exciting opportunity, it also creates a significant challenge for door and window fabricators who must source essential trickle vents that not only meet the ventilation requirements of Part F of UK Building Regulations but deliver on consumer colour preferences too.

Window Ware provides the perfect solution with its extensive range of Glazpart Link Vent trickle

vents, available from stock. Recognising this ever-expanding colour palette – from popular shades like Anthracite Grey and Black to a variety of woodgrains and dual-colour options – Window Ware offers a massive selection of Part F compliant vents that can be seamlessly matched to a wide range of uPVC, timber or aluminium profiles including on-trend flush sash and heritage steel-look systems. This ensures fabricators can meet consumer



demand for a cohesive, high-end look without being limited by long lead times.

Window Ware's impressive stock of finishes means you can master the colour revolution

without the vent sourcing headaches, allowing you to deliver a premium Part F-compliant product on time, every time.

[www.windowware.co.uk](http://www.windowware.co.uk)

## Driven by Innovation, Trusted by Installers

» INCORPORATED IN THE EARLY 1990S with the formation of Affordable Window Systems, Affordable Windows Group has grown into the UK's leading manufacturer of uPVC and aluminium windows



and doors. The Group expanded with the addition of local trade outlets 21st Century Windows and Affordable Aluminium, and developed two flagship in-house brands: Timberlook, which combines heritage styling with modern performance, and Decorio, which delivers slimline aluminium solutions replicating the look of steel.

Through ingenuity and investment, the Group continues to lead the industry. It embraces advanced manufacturing techniques, continually expands its product portfolio, and sets high standards for quality, style, and performance.

Installers remain central to Affordable Windows Group's success. The business prioritises their needs through an unrivalled product range, competitive lead times, and exceptional service.

Its partnership with Glazpart for the Link Vent strengthens its mission to deliver innovative, compliant, and aesthetically pleasing solutions to the UK trade. By aligning with leading suppliers, Affordable Windows Group ensures its customers benefit from the very best in product design and performance.

[www.awcg.co.uk](http://www.awcg.co.uk)

## 'WORKING HARD TO COMMUNICATE THE BENEFITS OF TRICKLE VENTS'

» THE WINDOW COMPANY (Contracts) has been a Glazpartner since March 2023 and fits Link Vent trickle vents as standard on all the 200+ windows it fits in social housing properties every week.

The company works hard to communicate the benefits of the passive ventilation that trickle vents provide to residents in advance of every installation, focusing on how successfully they can reduce the risk of damp and

mould. The response, it says, is almost always positive, especially when residents see

for themselves just how slim and discreet the Link Vents are when fitted.



With a raft of accreditations for the quality of its surveying and installation, The Window Company (Contracts) advises the social housing providers it works with on how to achieve full Building Regs compliance on every installation – and, when it comes to Part F, the Glazpart Link Vent range has very quickly become an essential part of that.

[www.thewinco.co.uk](http://www.thewinco.co.uk)

# Link Vent

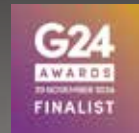
Now the market leading and  
award winning trickle vent



New product of the year -  
Link Vent 4000  
Window component  
of the year



Window component  
of the year 2022



New product of the year -  
Link Vent 4000  
Window component  
of the year



Window component  
of the year 2022



# NEW - Modular Vent

From the manufacturer of  
the market leading and  
award winning Link Vent



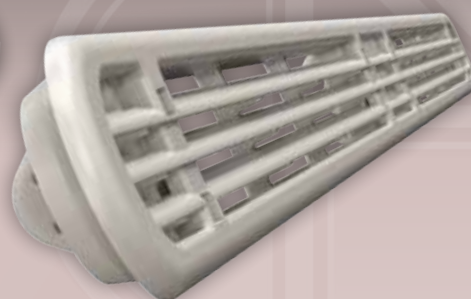
For more information visit:

[Glazpart.com/link-vent](https://glazpart.com/link-vent) or [Glazpart.com/modular-tricklevent](https://glazpart.com/modular-tricklevent)  
or call **01295 264533** to speak with one of the team



# NEW - Bi-Fold Vent

From the manufacturer of the market leading and award winning Link Vent



# NEW - MSBP (Multi System Bridge Packer)

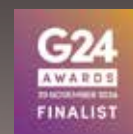
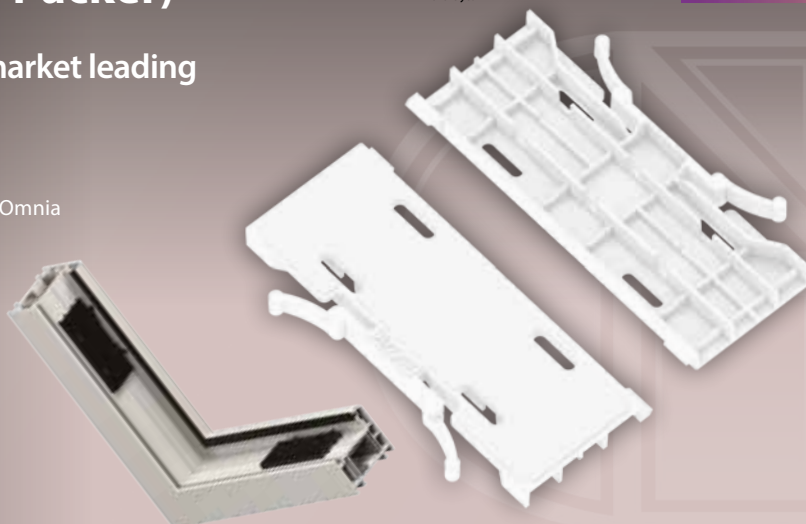
From the manufacturer of the market leading and award winning Link Vent

## System house

Eurocell  
Veka  
Veka Halo  
Linlar  
Deceuninck  
Rehau  
Kommerling  
Aluplast

## Profile(s)

Logic  
M70 / Fully sculptured / Omnia  
System 10 / Rustique  
Chamfered / Feature  
2500 / 2800  
Total 70  
C70 / O70  
Ideal 70 / Ideal 4000



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